

## **KOUROSH SHAFI**

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### **Positions**

- 2017– Postdoctoral Fellow  
*Warrington College of Business, University of Florida*
- 2016 Postdoctoral Fellow  
*School of Management, Politecnico di Milano*
- 2015-2016 Adjunct Faculty  
*MIP Graduate School of Business, Politecnico di Milano*

### **Education**

- 2015 Ph.D. in Management  
*School of Management, Politecnico di Milano*
- 2015 Visiting Ph.D. Student  
*Entrepreneurship and Strategy, London Business School*
- 2012 Minor in Management of Technology  
*Ecole Polytechnique Fédérale de Lausanne*
- 2012 M.S. in Mechanical Engineering  
*Ecole Polytechnique Fédérale de Lausanne*
- 2009 B.S. in Aerospace Engineering  
*Sharif University of Technology*

### **Research Interests**

Strategic entrepreneurship  
Venture capital and corporate venture capital  
Crowdfunding

## Publications

- 2018 Shafi K, Mohammadi A, Johan S. "Investment ties gone awry."  
*Conditionally accepted at Academy of Management Journal*
- 2018 Ragozzino R., Shafi K., Blevins D. "The effects of pre-IPO corporate activity on newly-public firms' growth." *Long Range Planning* 51.2: 219–233
- 2018 Mohammadi A., Shafi K. "Gender differences in the contribution patterns of equity-crowdfunding investors." *Small Business Economics* 50.2: 275–287
- 2016 Colombo M., Shafi K. "Swimming with sharks in Europe: When are they dangerous and what can new ventures do to defend themselves?" *Strategic Management Journal* 37.11: 2307–2322
- 2016 Colombo M., Shafi K. "The impact of patenting on the size of high-tech firms: the role of venture capital and product market regulation." *Journal of Industrial and Business Economics* 43.1: 85–103

## Research in Progress

Sauermann H., Shafi K, Franzoni C. "Crowdfunding Science."  
*Revising and resubmitting to PLOS ONE (2<sup>nd</sup> round)*  
*Covered by The Wall Street Journal and Science*

Shafi K. "Investors' Evaluation Criteria in Equity Crowdfunding."  
*Revising and resubmitting to Small Business Economics*

Shafi K., Mohammadi A. "How wise are crowd? A comparative study of institutions and crowd in peer-to-business online lending markets."  
*Academy of Management 2017 Best Paper Proceedings*  
*Submitted to Information Systems Research*

Colombo M., Shafi K. "Dancing with strangers? Initial trust and the formation of initial collaborations between new ventures and corporate venture capitals."  
*Nominated for best paper award at the 2015 DRUID conference*

## Teaching Experience

- 2017-2018 Instructor, Entrepreneurship for M.S. Entrepreneurship  
*University of Florida*
- 2016 Teaching Assistant, High-tech entrepreneurship for M.S. Mechanical Engineering  
*Politecnico di Milano*

- 2016 Teaching Assistant, Entrepreneurial finance for M.S. Management  
*Politecnico di Milano*
- 2015 Tutor, New venture lab for M.S. Innovation and Entrepreneurship  
*Politecnico di Milano*
- 2013-2014 Teaching Assistant, Introduction to corporate finance for M.S. Finance  
*Politecnico di Milano*
- 2010-2011 Tutor, Physics for B.S. Physics  
*Ecole Polytechnique Fédérale de Lausanne*
- 2010-2011 Tutor, Calculus for B.S. Mechanical Engineering  
*Ecole Polytechnique Fédérale de Lausanne*

### **Professional Experience**

- 2011-2012 Process Simulation Engineer  
*ProcSim Consulting, Switzerland*

### **Grants & Awards**

- 2014 Interpolitecnica Scholarship  
*Scuola Interpolitecnica di Milano*
- 2012 Ph.D. Scholarship  
*Politecnico di Milano*
- 2012 Finalist Business Plan Competition  
*Credit Swiss, Switzerland*